



OUR AIM IS TO HELP YOU HIT YOUR TARGET

Not everyone qualifies as a Premier Broker but if you do, and you want to work in partnership with Towergate Insurance, you will get access to all of our broker products plus practical support to do more for your clients and more for your business too. Our insurance capacity for certain products is reserved exclusively for Premier Brokers.

S **IMPLICITY:** Our dedicated wholesale broking teams will search our inhouse binders and panel to provide Premier Brokers with exclusive quotes for your clients before they are due for renewal. Simply send us your risk presentation or complete the Quick Quote on the Broker Product Portal.

There is no obligation, you can decide which terms to put forward to your clients before you even call them. We can help you cut costs and increase your income.

E **XCLUSIVE QUOTES:** For enquiries that we receive from you first. No one else gets access to your quotes.

R **ESPONSIVE SERVICE:** Our specialist wholesale brokers will work with you as an extension to your team with the mutual goal of doing more for your clients thereby helping you win the business that fits with the Towergate risk appetite. We will give you the email and phone number for each wholesale team. It is as easy as that.

V **ERSATILE COMMISSION:** on eligible risks once you've signed the Premier Broker Agreement to place the minimum Premier Broker premium of £5k for a trial 3-month period. This can be extended by mutual agreement for a further 12-months. Your Premier Broker minimum GWP for the entire 15-month period will be agreed according to the product mix. Typically, this is £50k GWP. Importantly you must work with Towergate as one of your preferred partners placing the agreed minimum NB GWP.

E **XCELLENCE:** Our aim is to provide you exceptional service and access to risk management material, that you can give to your clients as well as starting the conversation with local prospects. Check out the Marketing Support Gateway on our wholesale Product Portal www.towergatewholesale.com

Any questions? Please contact our Broker Development Director julian.palmer@towergate.co.uk 07484 935 671.

Looking after business. Taking care of people.